



**SERVING THE WORLDWIDE
OIL & GAS INDUSTRY**

Steps_{co.}





Steps company involved in production of Engineering Goods and Services

Steps Company (Procurement Division) is a specialized entity that provides expert procurement services to Oil and Gas Industry and has working relations with leading manufacturers around the world.

We provides process equipment and spares support to Oil and Gas Upstream, Refineries, Power Generation and other Industrial establishments.

Our guiding principle is based on responding to the stringent needs of our markets with agility and accuracy and offering products and services that are technologically outstanding and commercially attractive.

With a multinational approach consisting of offices and representatives at various key locations, we are able to provide reliability, commitment and International standards and resources to our customers.

Our success at delighting our customers stems from our undying penchant for delivering quality, innovation on a consistent basis leading to benefits of performance, reliability, schedule and budget adherence.

Our sourcing Office: USA | Dubai | Italy | Canada



Steps Company



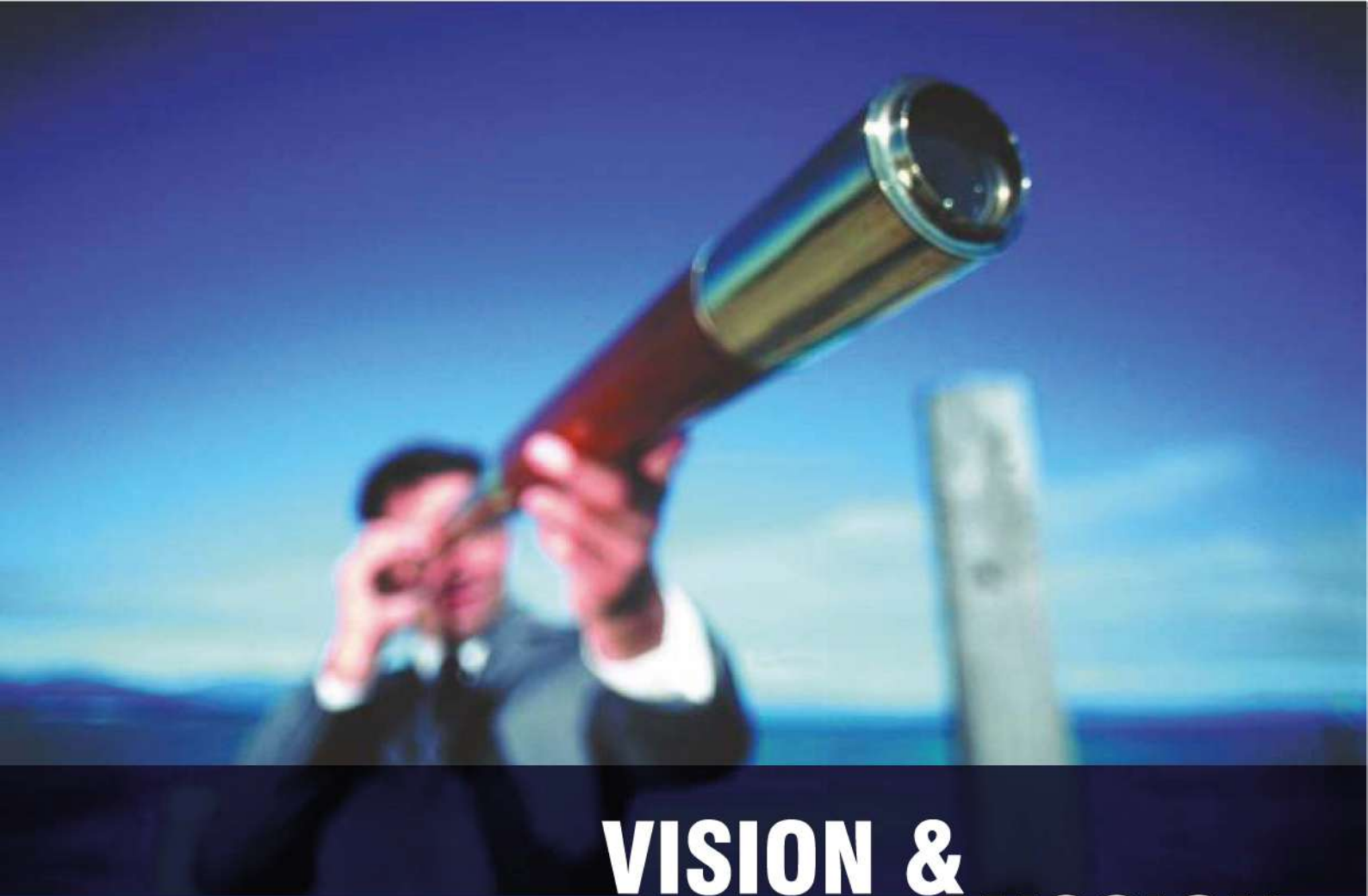
A) Instrumentation Division - Instrumentation Fittings, Manifolds, Cryogenic Valves, Injection Quills, Air Header and Other Oil and Gas Equipment.

B) Electrical Division – Lugs, Cable Glands, Connectors, Terminals etc.

C) Fire Protection Division – Gas Based Fire Suppression Systems, Cabinet Fire Protection Systems, etc.

products are exported to Europe and Middle East.

Some of the Key International customers for Tubefit ENGINEERS consists of UMW Malaysia, Atlas Copco, Burckhardt Compression, Swagelok USA, Kerotase USA, Schlumberger, Kuwait Oil Company, FlowServe, KSB Saudi Arabia, Oman Oil Co Exploration and production etc.



VISION & MISSION

Vision

Strive to be dependable sourcing partner to our customers by forging long term relations and winning their trust and respect by continually delivering performance that exceeds their yardsticks of Time, Quality, Safety and Budget.

At Tube fit, we are constantly expanding our knowledge, network and technical expertise in order to serve our clients better and meet the highest standards of excellence in order execution.

Our endeavor is to carve a niche as a reliable supplier who lives up to their commitment each and every time.

Mission

To harness entrepreneurial spirit and ingenuity to encounter challenges to deliver goods and services to our customers located in disadvantaged geographies of MENA and CIS regions through application of creativity, innovation, resourcefulness and commitment.

||| CORE ||| VALUES



A silhouette of an oil pumpjack is visible on the left side of the page, set against a background of a sunset sky with orange and blue hues. The pumpjack's arm and counterweight are prominent.

8 R ||||

- RELATIONS:** Forging strong and longterm relationships with customers, principals and logistic partners and cementing them by improving our performance.
- RESPONSIVE:** Agility to respond to needs.
- RELIABILITY:** Promising what we can deliver and delivering what we promised.
- RESPECT:** Treating everyone with dignity and providing them with equal opportunities to reach their true potential.
- RESPONSIBILITY:** Accountability and initiative in our endeavours. To own up our acts.
- REVOLUTIONIZE:** Harness creativity and innovation to improve on our processes.
- REACH:** Find ways and means to reach our customers no matter where they are located.
- REAP:** Share success with all partners and create a healthy and wealthy ecosystem.



SECTORS

OIL DRILLING



OIL & GAS
UPSTREAM AND
DOWNSTREAM



PETROCHEMICAL



CHEMICALS



DESALINATION



FERTILISERS



POWER GENERATION



FOOD AND BEVERAGES



INDUSTRIAL APPLICATION





PRODUCT RANGE

INSTRUMENTATION

- Instrumentation Fittings – Pipe / Tube – Double Ferrule /Welded
- Valves - Ball Valves, Bleed Valves, Check valves, Metering Valves, Needle Valves, Plug Valves, Purge Valves, Relief Valves, Toggle valves, Double Block and Bleed Valves, Vent and Bleeder Valve
- Manifold Valves – 2 valve , 3 valve , 5 valve Manifold Instruments
- SS Tubings
- Instrumentation Hardware – Gauge Snubber, Air Header, Syphon, Condensate Pots, Chemical Injection Quills.

FILTRATION SYSTEMS

- Metallic Filters : Multi layered Sintered, Fiber metal Sintered, Powder metal Sintered
- Cartridge Filters : Wound depth Cartridge, Resin Bonded Fiber Cartridge, Binder-free Cartridge, Pleated paper cartridge, Metallic Cartridge (Cylindrical and Pleated Type), Membrane Cartridge
- Candle Filter
- Bag Filters
- Activated Carbon Filters

PRODUCT RANGE

DRILLING EQUIPMENT

Drilling Hoses

- Coflexip Choke And Kill Lines
- Production Test Lines
- Acid And Fracturing Lines
- Rotary Hoses
- Bop Control Hoses
- Layflat Hoses



Downhole Tools

- Service Tools
- Retreivable Packers
- Seal Bore Packers
- Tubing Anchors
- Wireline Unit
- Coiled Tubing Equipment
- Running Tools Cementedliners
- Remedial Equipment Cemented Liners
- Cemented Liner
- Surface Equipment Cemented Liner
- Cementing Accesories
- Sagd Liner Equipment
- Open Hoe Liner Equipment
- Swellable Packer
- Inflatable Packers And Seals



Drilling Rigs Components And Spares

- Mud Pump
- Ac Drawwork
- Rotary Table
- Travelling Block
- Block Hook Combination
- Hooks
- Swivels
- Sheaves
- Pulsation Dampners
- Deadline Anchors
- Oilfield Transmission
- Crown Block



Solid Separation

- Shale Shaker
- Decanter Centrifuge
- Dewaterin System
- Package Mud Recycle Unit
- Mud Cleaner
- Shale Shaker Screens
- Hydrocyclones
- Centrifugal Pumps
- Vacuum Degasser
- Mud Mixing Equipment



Under Flow Control Equipment

- Gate Valve
- Ball Valve
- Blow Out Preventor
- Pump Saver
- Well Head / Xmas Trees
- Well Test Equipment
- Choke Manifolds
- Slim Drill Packages
- Plug Valves
- Swivel Joints
- Cementing Hoses

OCTG - Casing And Tubing

Drill Bits

- Pdc Drill Bits
- Tricone Roller Drill Bits



PRODUCT RANGE

PUMPING EQUIPMENT

Centrifugal Pumps

Axially Split Pumps

- Axially Split Volute Casing Pump
- Horizontally Split Single Stage Pump (ISO 13709/API 610 BB1)
- Axially Split Multistage Pump (API 610 BB3)
- Axially Split Casing Double Suction Pump
- Axially Split Single Stage Pump (API 610/ISO 13709)

Ring Section Pumps•

- Horizontal Multistage Pump (API 610/BB4)
- High Pressure Stage Casing Pump (Boiler Feed Water)

Double Stage pump

- Double Stage Radially Split Pump (ISO 13709/API 610 BB2)

Single Stage Pumps

- Single Stage Radially Split Pump (ISO 13709/API 610 BB2)
- Overhung Radially Split Pump (API 610 OH2)

- End Suction Pump
- Double Suction Volute Pump
- Sewage Pump



Vertical Pump

- Vertical Diffuser Pump (API 610/VS1)
- Vertical Axial Flow Pump (API 610/VS3)
- Vertical Sump Pump (API 610/VS4)
- Vertical Diffuser Pump (API 610/VS5)
- Vertical Double Casing Diffuser Pump (API 610/VS6)

Multi Phase Pumps

- Two Screw / Three Screw Pumps
- Progressive Cavity Pumps



Gear Pumps

- Internal Gear Pump
- Vane Pump



Special Application Pumps

- Sulphur Handling Pump
- Special Alloy Pump



Chemical Injection Pump



Canned Motor Pumps

- APU 685 Canned Pump
- Jacketed Motor Pump
- Regenerative Turbine Pump Pt
- LPG Canned Pumps
- Vertical Boiler Circulation Pump
- Canned Motor Agitator
- Plastic Lined Mag Drive Pump



Reciprocating Pumps

- API 674 Reciprocating Pump - Duplex / Triplex Plunger Pumps



PRODUCT RANGE

ELECTRICAL & POWER GENERATION

Through our partner Constorium Engineering, we offer engineering solutions and services to our clients for design build and install power generators. Our product range includes



- **Generator**
- **Sound Attenuated Enclosures**
- **Control Panels**
- **Load Banks**
- **Fuel Tanks**



- **Mobile Light Towers**
- **Switch Gears**
- **Transformers**
- **Motors**

OUR SERVICES INCLUDE

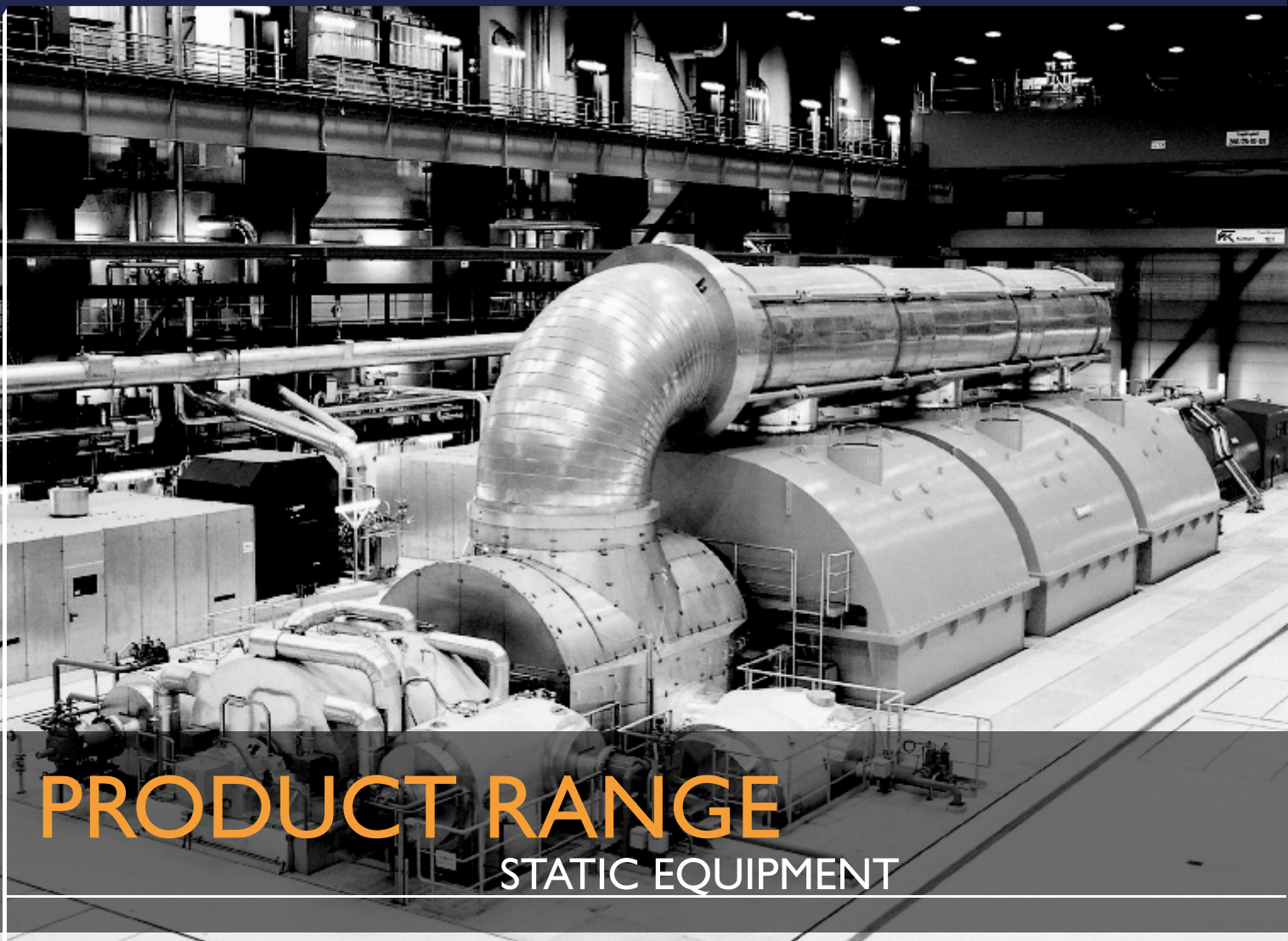
Service Contracts (bespoke arrangements to suit your needs)

- 24-Hour emergency callout service for contracted customers.
- Maintenance and Repairs - Engines, fuel and exhaust systems, alternators, Control Panels and Automatic Mains Failure equipment.
- Fault Diagnosis and Repair
- Control Panel Rebuild/Replacements
- Spares - We hold stock of consumables for popular equipment, and can obtain parts for a wide range of equipment. In particular, we maintain a wide range of control PCB's modules and AVR's.
- Load Measurement

PROCESS PACKAGES

- Indirect fired Heaters
- TCPI
- NUT Shell filter
- Desanders
- NITROGEN
- GENERATOR
- Boiler
- Chemical Injection Skid
- Fuel & GAS Conditioning
- Electrical Desalting plant
- Dehydration Unit
- Induced GAS Flotation Unit
- Multiphase SEPARATOR





PRODUCT RANGE

STATIC EQUIPMENT



- **Plate Heat Exchangers**
- **Metering Skids**
- **Flare System**
- **Pig launchers & Receivers**



- **Filter package**
- **Cooling Towers**
- **Shell and Tube Heat Exchangers**
- **Steam Generator**

FIRE PROTECTION SYSTEMS



GAS BASED FIRE SUPPRESSION SYSTEMS



- IG- 55 Argonite (Inert) Gas
- Co2 Low Pressure And High Pressure Systems
- Novec 1230 Systems

FIRE DETECTION AND ALARM SYSTEMS

- Analogue Addressable Fire Detection And Alarm System
- Conventional Fire Detection And Alarm System
- Gas Detection And Alarm System
- High Sensitivity Smoke Detection System
- Uv And Ir Detection System
- Linear Heat Sensor (Digital, Analogue, OFD & Microprocessor Tubes)



FOAM SYSTEMS

- Manual Automatic System
- Rim Seal Fire Protection System
- Compressed Foam Skid
- Dcp Skid

PROCUREMENT SERVICES

Oil And Gas Organisations Globally Are Facing Competitive Operating Challenges On Account

- Contract Risks and Obligations
- Compliance Management
- Cost Pressures
- Fluctuations in Energy Prices
- Portion

Thus procurement process in oil and gas organization is crucial in ensuring precise delivery of supplies, materials and services to the relevant units within the organization in the least possible amount of time and cost incurred.

At TubeFit, Our guiding principal has to be a seamless conduit between producers of innovative technology and users of these technologies and to make the same available at the right price and right time.

Our cross functional matrix teams spend time identifying the right technology across the globe. We then review financial backgrounds, historical performances, installed base, spare parts availability, warranty supports, local service technicians etc to shortlist the manufacturers that we can introduce to our customers.

Such longstanding global alliances with Manufacturers and Sourcing offices network enables us to efficiently source our customer's needs from reliable manufacturers and deliver optimally saving time and money.

A large offshore oil rig is shown in the middle of a stormy sea with massive, white-capped waves crashing against its base. The sky is dark and overcast, with some light breaking through the clouds. The rig itself is a complex of steel structures, including a tall derrick and various platforms. A yellow crane is visible on the right side of the rig.

Salient Features Of OUR procurement Services

- MAXIMIZE cost savings in procurement of operational supplies and materials
- MINIMIZE delays in procurement schedule while meeting delivery deadlines
- REACH OUT to difficult geographies using out of the box logistic strategies.
- DEVELOP and implement innovative procurement practices.
- IMPROVE supplier and procurement based relationships and cooperation

SPARES FOR THE FOLLOWING BRANDS

- Allison
- Amclyde
- American Block
- Andergauge
- Anson
- Ariel
- Asco
- AS•EP
- Atlas Copco
- Barco
- Baylor
- Baylor Houston
- Bear Pumps
- Bendix
- Best Flow Products
- Bettis
- Bingham
- BlackMax/BlackStar
- BLM
- Borg Warner
- Bowen
- Brandt
- Brewster
- Brown Fin Tube
- Cabot
- Cameron
- Cardwell
- Carrier
- Chicago Pneumatic
- Chimo Equipment
- Cla-Val
- Cole Palmer
- Continental Emsco
- Cooper
- Crestex
- CTES
- Custom Die & Insert
- Danfoss
- Daniel
- Delco
- Detroit Diesel / Dss
- Detronics
- Dixon
- Donaldson
- Dreco
- Dresser Clark
- Dresser Rand
- DSS (Drilling Support Services)
- Duroflow
- Eastern Oil Tools
- Electro Motive Division
- Elliott
- Ellis Williams
- Elmago
- Elmar
- EMD
- EMD (Electro Motive Division)
- Emerson Process
- Farr
- Fibercast
- Fidmash
- Flanagan Ironworks
- Franks
- Fritz Culver
- Gammaloy
- Gardner Denver
- Gardner Denver (Hoisting)
- Gaso
- Gator Hawk
- General Electric
- Goulds
- Graco Hoses
- Grant Prideco
- Gregory
- Griffith
- Grundfos
- Guiberson
- Halco
- Harrisburg
- Haskel
- Hepburn
- Hilliard
- Hitec
- Honeywell
- Houston Scientific
- HSI
- Hydra Rig
- Hydralift
- Hydrastab
- Hydril®
- IDECO
- Ingersoll Rand
- Integrated Power Systems
- IntelliServ
- IPS
- IRI International
- ITT Barton
- Kenco
- Kidde-Fenwal
- Koomey
- Kopp
- Kreiter GearTech
- Kremco
- Leeds & Northrop
- Leroi
- Louis Allis
- LSI
- Lucker
- Lufkin
- Luko
- M & W
- M/D TOTCO
- MASONEILAN
- Mathey
- MATTCO
- Mcelroy Marine Machinery
- MCMaster CARR
- MD Totco
- Miller Oilfield
- Mission
- Moineaus
- Molde
- Mono
- Monoflo
- National
- National Oilwell
- National Oilwell Varco
- Neles Jamesbury
- Norgren
- Oil Tools Solutions
- Oilwell
- Omega Pumps
- OPI
- OPW

SPARES FOR THE FOLLOWING BRANDS

- Pacific Inspection
- Parker
- PCE
- Peak-O-Matic
- Peck-O-Matic
- PEP
- Philadelphia
- Portable Power
- Power-Lube
- Pratt & Whitney
- Prescott
- Procon As
- Progressive Technology
- Quality Tubing
- Rebound Rig
- Reed Hycalog
- Retsco
- Rig Manufacturing International
- RMI
- RMI (Rig Manufacturing International)
- Roberds Johnson
- Rohrbach Cosasco
- Rolligon
- Rolls Royce
- Rosemount
- Ross Hill
- Rucker
- Russell Subsurface
- Ruston
- Sara Services
- Sauerman
- Shaffer
- Shearer
- Skytop Brewster
- Smith Fiberglass
- Snyder
- Solar
- SOR
- Specialty
- Speedomax
- SSR
- Stabeco
- Stalprodukter
- Star Fiberglass
- Sullair
- Sulzer Pumps
- Sutorbuilt
- TDI Starters
- Tech Power
- TEM
- TEM (Tulsa Equipment Manufacturing)
- Terry Turbine
- Texas Oil Tools
- Thomas & Betts
- Titan
- Tobar
- Trico
- TS&M
- Tuboscope
- Tulsa Equipment Manufacturing
- Turbocom
- Turner Oilfield Service
- Uniflex
- Unit (Cranes)
- Unit Cranes
- United Technologies
- Universal
- USF (Utility Steel Fabricators)
- Varco
- Varco BJ
- Vector
- Veritrak
- VERSA
- Versatech
- Waukesha
- Weatherford
- Web Snyder
- Web Wilson
- Westinghouse Transmitter
- Weston Oilfield Engineering
- Wheatley
- Wheatley Gaso
- Wildcat Services
- Wilden
- Williams Pumps
- Wilson
- WKM
- Woodward Governor
- Woolley
- Worthington
- XL Systems



Summary

Rotary Equipment's:

Motors and Spare Parts: ABB, Siemens, Allison, AEG, Watt Drive, Nord & etc. Compressors and Spare Parts: Ingersoll Rand, Atlas Copco, Man, Howden, Refcomp. Fans and Blowers: Hibon, Howden, Ametek. Generators: Kohler, Caterpillar, Atlas Copco, Ingersoll Rand, Flender & etc.

Fixed Equipment's:

Special Tubes and Fittings, Alloy, Titanium, Hast Alloy : Swagelok USA, Manuli, Tubefit, Vallourec, Sandvik & etc. Valves: Circor, Schroedahl, KSB, Emerson, Flowserve, Neles, Metso, Mapag.

Instruments:

Emerson, Siemens, Rosemount, Honeywell, ABB, Endress+Hauser, Ashcroft, Masoneilan, Eaton Ceag Explosion Proof Products, Stahl Explosion Proof Products, Schneider.

Filters and Tools:

Ingersoll Rand, Doosan, Kohler, Parker, Caterpillar, Bosch & etc.

Spare Parts and Bearings:

Mechanical seal: Leak Proof Pump, Eagerburgmann, John Crane, Flowserve. Ball Bearings: SKF, FAG, Timken, IKO, NSK.

Drilling Equipments:

Drilling Hoses: Technip, Gates Dunlop, Manuli. Drilling Bits: Pdc Drill Bits, Tricone Roller Drill Bits

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